

KEY ACCOUNT SPECIALIST (TEMPORARY)

ST. JOHN'S— CLOSING DATE: JUNE 29, 2018

COMPETITION NUMBER: NPJP-2018-16993

Are you ready to explore an exciting career in a fast-paced, high-performance environment?

If you are seeking a challenging and rewarding career with room for continuous advancement and a competitive compensation package, have we got an opportunity for you! We are looking for a highly motivated team player with a strong commitment to safety and customer service, an excellent work ethic, and effective interpersonal and communication skills.

As a valued member of our takeCHARGE Team, you will play an integral role in the design, development and implementation of commercial energy conservation programs. Your key responsibilities include: developing and maintaining effective strategies, sales plans, key stakeholder relationships and customer information; managing public events; establishing and monitoring program budgets; ensuring appropriate technologies for program development and making continuous improvement to current programs; performing on-site inspections to confirm project eligibility and confirm installation of new efficiency measures. Maintaining knowledge of local, national and industry trends and legislation regarding energy conservation technologies and programs is key.

Your qualifications include a Bachelor's degree in Business, Engineering or Technology, or a related discipline supplemented with sales or extensive customer service experience. An equivalent combination of education and experience may be considered. Your knowledge of the business to business sales process is essential. Your ability to manage multiple projects and meet tight deadlines is a must. You must possess strong computer skills and be able to execute technical tasks with precise attention to detail. Excellent planning and organizational skills are essential to the position. Project management experience is an asset.

Apply online at newfoundlandpower.com/About-Us/Careers/Career-Opportunities referencing the location you are interested in applying for. We thank all applicants for their interest but only those selected for an interview will be contacted.



WHENEVER. WHEREVER.
We'll be there.

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